

JOHN KEAL MUSIC

OVER **90** YEARS
OF EXPERIENCE



819 Livingston Ave.
Albany, NY 12206
(518) 482-0344

Parkwood Plaza, Rte 9
Clifton Pk, NY 12065
(518) 371-4455

100% of rental payments apply toward purchase



Complete repair coverage
Affordable trial rates



Free school delivery & weekly service calls to
GALWAY CENTRAL SCHOOL !

John Keal Music is proud to celebrate 90 years of support for music education. Many thanks to all of the musicians who have been part of our journey!

STEP 1 CHOOSE YOUR INSTRUMENT

All rental instruments will come in a case with all the accessories needed for the first few lessons. Lesson books, stands and other accessories may be purchased separately in the payment box below.

Easy 3-Step Form!
Or Rent Online !
johnkealmusic.com

Tier 1 Instruments

- ☐ Flute*
- ☐ Clarinet*
- ☐ Trumpet*
- ☐ Trombone*
- ☐ Drum Kit
- ☐ Bell Kit

\$15.00 4-MONTH TRIAL RENTAL
less than \$4. per month !!

Renewal and regular monthly rate is \$32.00,
plus \$4.00 repair protection fee, plus tax.

Tier 2 Instruments

- ☐ Alto Saxophone*
- ☐ Combo Percussion Kit

\$45.00 4-MONTH TRIAL RENTAL
less than \$12. per month !!

Renewal and regular monthly rate is \$48.00,
plus \$4.00 repair protection fee, plus tax.

Tier 3 Instruments

- ☐ Oboe
- ☐ Tenor Saxophone
- ☐ French Horn
- ☐ Baritone

\$75.00 4-MONTH TRIAL RENTAL
less than \$19. per month !!

Renewal and regular monthly rate is \$50.00,
plus \$5.00 repair protection fee, plus tax.

*New wind instruments are available for rent on a month to month basis.
Please rent online or call for instructions.

JKM Reed Club

Join our reed club and receive a pack of 3 reeds at the beginning of every month as long as you rent. See the back for details.



YOUR INITIAL PAYMENT

TRIAL FEE: - - > \$
(from above)

ITEMS FOR PURCHASE

Yamaha Advantage Lesson Bk

- ☐ Brass & Woodwind **\$9.00**
- ☐ Percussion **\$14.00**

☐ Instrument Care Kit **\$12.00**
instrument care instructions,
maintenance supplies, and pencil

☐ Folding Music Stand **\$12.00**
sturdy metal construction
height-adjustable with carrying case

☐ JKM Reed Club \$
See back of form for details
(write in price from back)

Total Payment: \$
trial fee plus
items for purchase
(all prices include tax)

STEP 2 FILL IN COMPLETELY (Please Print)

Father/ Guardian _____ Date of Birth _____

Mother/ Guardian _____ Date of Birth _____

Mailing Address _____

City _____ State _____ Zip _____

e-mail address: _____ Have you rented from us before ? ☐ YES ☐ NO

CHILD'S NAME (First & Last) _____ SCHOOL _____

EMPLOYER

Father/ Guardian _____ Mother/ Guardian _____

CREDIT CARD INFORMATION: ☐ Visa ☐ Master Card ☐ American Express ☐ Discover cvv _____

Name on card _____ Card # _____ Exp _____

☐ Use My Card for the Total Initial Payment ☐ Use My Card for the Monthly Rental

STEP 3 SIGN OUR AGREEMENT

I have read all of the conditions on the front and back of this agreement and agree to all terms and conditions.
I hereby authorize John Keal Music to investigate my credit standing.

NOTICE TO CONSUMERS

You may cancel this agreement any time prior to midnight of the third business day after the delivery of your instrument. A copy of this agreement will be mailed to the address you have provided. Do not sign this agreement before you read it. Keep a copy of this agreement to protect your legal rights.

Mother/ Guardian _____ Father/Guardian _____

RENTAL TERMS

1. The instrument you are renting is the sole property of John Keal Music Company. You may not sell it or move it to another state. You must notify the company of any change of address or phone number. An instrument is issued for an initial trial period. This trial rental fee is nonrefundable and cannot be applied toward any purchases. At the end of this period the customer may elect to rent on a monthly basis at the rates indicated on the front of this agreement.
2. You will receive a coupon booklet with the monthly payment and due date listed on each coupon or a letter notifying you of the beginning of monthly credit card charges, if you selected that option. All rental payments are due in advance. There are no refunds on rental monies paid. A payment is considered late if not received within 10 days of the due date. A \$5.00 late fee notification charge will be assessed on each late notice mailed. This agreement may be terminated if payments are more than 60 days overdue, at which point the instrument must be returned immediately. If an account is turned over to a collection agency you will be responsible for collection fees for up to 30% of your balance due.
3. In the event that the rental payments fall 30 days behind, we reserve the right to charge overdue payments (including late fees) to your credit card using information provided in this agreement or given to us over the phone at any time during your rental.
4. The instrument you are renting is not for sale, however all of your rental payments (with the exception of the trial rental fee) may be applied toward the purchase of a new or used instrument of the same type. Title and Right of Possession of the rented instrument shall always remain with the John Keal Music Co., Inc. You may exchange it for another instrument, subject to availability, at any time, as long as your rental payments are current. If you file for bankruptcy, the instrument must be returned or your rental obligation satisfied, as the instrument is the property of John Keal Music Co. Inc.
5. For band instruments: when the total of your rental payments is nearing the cost of a new student-level instrument, our office will attempt to contact you to let you know what your purchase options are. You are under no obligation to purchase an instrument and may simply rent until you decide to return. While actual prices of instruments at the time of purchase cannot be anticipated, examples of current instrument prices are listed below.
6. The company may repossess an instrument if there is any charge that is 60 days in arrears. Repossession terminates this agreement but does not relieve you of charges incurred before or after repossession (including legal fees).
7. The renter retains the right to terminate this agreement at any time by returning the instrument to the company. If returned, all payments made shall be considered rental. You are responsible for an instrument until it is returned to our place of business. Phone John Keal Music Co. to return the instrument.
8. The company reserves the right to refuse to rent an instrument based on the results of a credit investigation or a previous rental.
9. All repairs must be made by John Keal Music Co. or one of its affiliates. The company does not provide replacement mouthpieces, reeds, swabs, straps, grease, oil, strings, rosin, drum heads, drumsticks, or other expendables. Nor does the company restore appearance or refinish scratches that do not affect the performance of an instrument. The company will pay for all repairs as long as your monthly rental and optional repair/maintenance payments are up to date. If the account falls behind, you will be responsible for the overdue payments and the cost of the repairs. If you opt not to have repair/maintenance protection, you must check the following box and place your initials in the space provided. ☐ I do not want to have repair/maintenance protection and understand that I will assume full responsibility for any repairs the instrument may need or the complete replacement cost of the instrument should it be damaged beyond repair. _____ (initials) The company will not cover repairs due to malicious damage.
10. The company has the right to pick up the instrument at school at six month intervals to provide adjustments. Permission of the renter is not required for this service.

BAND INSTRUMENT PURCHASE OPTIONS

Convert to a purchase by June 2021 and save **40% OFF** the balance due.

Convert to a purchase by January 2022 and save **25% OFF** the balance due.

Convert to a purchase after January 2022 and save **10% OFF** the balance due.

SAVE MONEY NOW prices below show examples of 45% discount off retail pricing.

CUSTOMER OPTIONS

1. A customer may return an instrument and terminate this agreement at any time.
2. A customer may rent on a month-to-month basis. All of these rental payments may be applied toward the purchase of an instrument of the same type. See the terms above.

 JKM REED CLUB

Join our reed club and receive a pack of 3 reeds every month. Select strength and brand and add the price to the payment box on the front.

Clarinet:

☐ #2 ☐ #2½ ☐ #3 and ☐ Rico \$ 6.50*
or ☐ Royal \$ 8.00*

Alto Sax:

☐ #2 ☐ #2½ ☐ #3 and ☐ Rico \$ 8.00*
or ☐ Royal \$ 9.50*

* Your credit card will be charged this amount each month. The reeds will be delivered to your child's school during our regular service call. The above prices are guaranteed through 2020. If there is an increase after that, you will be notified prior to any charges to your card.

_____ FIRST DUE
(+ tax)

CONTRACT NO.	CONTRACT DATE	CONTRACT VALUE
1	2018-01-01	1000000
2	2018-02-01	2000000
3	2018-03-01	3000000
4	2018-04-01	4000000
5	2018-05-01	5000000
6	2018-06-01	6000000
7	2018-07-01	7000000
8	2018-08-01	8000000
9	2018-09-01	9000000
10	2018-10-01	10000000
11	2018-11-01	11000000
12	2018-12-01	12000000
13	2019-01-01	13000000
14	2019-02-01	14000000
15	2019-03-01	15000000
16	2019-04-01	16000000
17	2019-05-01	17000000
18	2019-06-01	18000000
19	2019-07-01	19000000
20	2019-08-01	20000000
21	2019-09-01	21000000
22	2019-10-01	22000000
23	2019-11-01	23000000
24	2019-12-01	24000000
25	2020-01-01	25000000
26	2020-02-01	26000000
27	2020-03-01	27000000
28	2020-04-01	28000000
29	2020-05-01	29000000
30	2020-06-01	30000000
31	2020-07-01	31000000
32	2020-08-01	32000000
33	2020-09-01	33000000
34	2020-10-01	34000000
35	2020-11-01	35000000
36	2020-12-01	36000000
37	2021-01-01	37000000
38	2021-02-01	38000000
39	2021-03-01	39000000
40	2021-04-01	40000000
41	2021-05-01	41000000
42	2021-06-01	42000000
43	2021-07-01	43000000
44	2021-08-01	44000000
45	2021-09-01	45000000
46	2021-10-01	46000000
47	2021-11-01	47000000
48	2021-12-01	48000000
49	2022-01-01	49000000
50	2022-02-01	50000000
51	2022-03-01	51000000
52	2022-04-01	52000000
53	2022-05-01	53000000
54	2022-06-01	54000000
55	2022-07-01	55000000
56	2022-08-01	56000000
57	2022-09-01	57000000
58	2022-10-01	58000000
59	2022-11-01	59000000
60	2022-12-01	60000000
61	2023-01-01	61000000
62	2023-02-01	62000000
63	2023-03-01	63000000
64	2023-04-01	64000000
65	2023-05-01	65000000
66	2023-06-01	66000000
67	2023-07-01	67000000
68	2023-08-01	68000000
69	2023-09-01	69000000
70	2023-10-01	70000000
71	2023-11-01	71000000
72	2023-12-01	72000000
73	2024-01-01	73000000
74	2024-02-01	74000000
75	2024-03-01	75000000
76	2024-04-01	76000000
77	2024-05-01	77000000
78	2024-06-01	78000000
79	2024-07-01	79000000
80	2024-08-01	80000000
81	2024-09-01	81000000
82	2024-10-01	82000000
83	2024-11-01	83000000
84	2024-12-01	84000000
85	2025-01-01	85000000
86	2025-02-01	86000000
87	2025-03-01	87000000
88	2025-04-01	88000000
89	2025-05-01	89000000
90	2025-06-01	90000000
91	2	

DEL. DATE _____

FOR OFFICE USE ONLY

EXAMPLES OF BAND INSTRUMENT PRICES

valid through December 2020 (tax not included)

FLUTE (Overseas).....	\$999.00	\$ 549.00
FLUTE (U.S. Made).....	1,199.00	659.00
CLARINET (Overseas).....	999.00	549.00
CLARINET (U.S. Made).....	1,244.00	684.00
ALTO SAX	1,499.00	824.00
TRUMPET (Overseas).....	1,161.00	639.00
TRUMPET (U.S. Made).....	1,376.00	757.00
TROMBONE (Overseas).....	1,309.00	720.00
TROMBONE (U.S. Made).....	1,376.00	757.00
DRUM KIT or BELL KIT	446.00	245.00
COMBO PERCUSSION KIT	636.00	350.00

We rent instruments made by:



YAMAHA

EASTMAN®

Cannonball®

Leinhardt®

Leblanc[®]Holton

JUPITER

Vincent
Bach



Armstrong®

Selmer

CCC.....

USED INSTRUMENTS ARE AVAILABLE AT REDUCED PRICES

This rental offer is valid only thru 10/31/20